## The rest of US.



Visions Meeting & Event
Management – offers a wide
range of services customized to
fit corporate event needs. Full

service expertise is provided from site selection to on-site management. Visions will coordinate special corporate events from beginning to end ensuring all the elements are integrated flawlessly by knowledgeable professionals. Visions offers meeting management services nationwide.

Phone: 907-786-0130 999 East Tudor Road, Ste. 200 Anchorage, AK 99503 www.visionsak.com



AFS – (Air Fulfillment Services) has established strong relationships with

leading technology providers in the travel industry. These strategic partnerships provide AFS with a fully integrated technological solution that keeps our company at the forefront of developments in the management of groupair and related travel services.

Phone: 877-511-7778 • Fax: 877-807-8238 www.airfulfillment.com/



USTravel Vacation – Doug Fox Travel & Cruise, USTravel Vacation has over 65 years of

experience in the leisure travel industry. Cruise specialists and experienced agents will bring their expertise to all aspects of leisure travel.

Phone: 206-674-4400 • Fax: 206-674-4444 5963 Corson Avenue South, Ste 156 Seattle, WA 98108 www.ustravel.us



**Explore Tours** – specializing in Alaska and Pacific Northwest Adventure travel. Individual or group travel, Explore Tours can customize an adventure of a lifetime.

Toll Free Phone: 800-523-7405 Main Phone: 907-786-0192 • Fax: 907-563-8159 999 East Tudor Road, Suite 200 Anchorage, Alaska 99503 USA www.exploretours.com

## **Alaska Locations**

### Main

999 East Tudor Rd, Ste 200 Anchorage, AK 99503 Phone: 907-561-2434 Fax: 907-786-0180

### **Dutch Harbor**

PO Box 920627 Dutch Harbor, AK 99692 Phone: 907-581-3133 Fax: 907-581-2344

## **Fairbanks**

29 College Rd, Suite 1 Fairbanks, AK 99701 Phone: 907-452-8992 Fax: 907-452-5765

### Ketchikan

500 Mission St Suite 2 Ketchikan, AK 99901 Phone: 907-228-8900 Fax: 907-247-2121

## **Kodiak**

340 Mission Road Kodiak, AK 99615 Phone: 907-486-3232 Fax: 907-486-4272

## Prudhoe Bay

Pouch 340118 Prudhoe Bay, AK 99734 Phone: 907-659-2502 Fax: 907-659-2514

## **Pacific Northwest Locations**

## Bellevue

10630 NE 8th Street Bellevue, WA 98004 Phone: 425-455-4077 Fax: 425-455-5260

#### Bremerton

409 Pacific Avenue, Ste 202 Bremerton, WA 98337 Phone: 360-479-2300 Fax: 360-479-1413

## Federal Way

1836 South Commons Federal Way, WA 98003 Phone: 253-839-7811 Fax: 253-941-1853

## Olympia

625 Black Lake Blvd. Ste 373 Olympia, WA 98502 Phone: 360-943-6666 Fax: 360-956-9773

### Seattle Main

5963 Corson Ave. S., Ste 156 Seattle, WA 98108 Phone: 206-674-4400 Fax: 206-674-4444

## Seattle North

11319 Pinehurst Way NE Seattle, WA 98125 Phone: 206-365-7100 Fax: 206-367-4187

### Spokane

14700 E Indiana Ste 1085 Spokane, WA 99216 Phone: 509-252-9675 Fax: 509-252-9688

### Tacoma

4020 South Steele Street, Ste 101 Tacoma, WA 98409 Phone: 253-472-9681 Fax: 253-474-4400

### Woodinville

14180 NE Woodinville-Duvall Road Woodinville, WA 98072 Phone: 425-402-0373 Fax: 425-402-0576

# USTRAVEL

35%

savings on average by doing business with USTravel

# Relax you're with US



# Save time and money.

USTravel is a full service travel management company. We work with corporations of all sizes in addition to state governments and federal agencies to manage travel expenses and the booking of their travel.

## For the Travel Manager

Is travel just one more function of your job? Whether it is a full time duty or an added one, we could all use an extra hour in the day. We can give you back the hours you need to get things done.

We help you streamline your company's travel procedures to track and control company spend without sacrificing the comfort of your employees.

- Corporate Travel Policy Procedures
   Ensure that travel policies and approvals have full compliance
- Integrated Technology
   The latest in technology that is designed to integrate into your systems
- Real time Travel Spend Reporting
   iBank and Databasics to track individual travel
   expense and reports for tracking travel spend
- Globally negotiated supplier programs
   Affiliate of mega travel agency to negotiate better prices on air, hotel and car rental
- Unused Ticket Tracking
   Unused tickets are tracked and used against the price of future ticketed air travel
- 30 Search Engines
  Unbiased support of self booking technologies



# With US, it's all about you.

## For the Traveler

USTravel has a level of customer service that is known and trusted. Becoming a corporate client means that you are more than a number. Personalized service and a designated travel team are there for you 24/7 to ensure your comfort.

- On Line Booking
   Technology working to find you the best price
- Agent Assisted Booking
  Designated travel management team
- **24 Hour Service** 24 hr. live agent assistance
- Parking
   Discounts in Seattle, Spokane, and Anchorage
- Hotel Program
   Over 35,000 properties world wide
- Limo and Charter Services
   Domestic and international rail, air, and limo services
- Corporate Vacations
   USTravel can book your play time
- Visa and Passport Services
  Assistance with all government documentation
- USTravel Newsletter
   Information on specials, promotions and travel advisories



# **Company Profile**

## **USTravel**

With over 25 years of experience in State and Federal government travel, USTravel can find solutions to fit any size government entity. Excellent customer service, account management, and technology are the cornerstones to USTravel's continued success.

USTravel was recently ranked number 16 as a leading independent travel management company by Business Travel News. The company has also been recognized by Inc. 5000 as one of America's fastest growing privately-owned enterprises.



- · Privately owned
- Regional Headquarters located in Seattle, Washington
- Corporate Headquarters in Anchorage, Alaska
- Largest private travel management company in the Pacific Northwest
- 15 branch locations throughout the Pacific Northwest
- 165 employees company wide
- 90% corporate and government travel
- 10% vacation travel
- Global reach through corporate affiliation

SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS OFFEROR TO COMPLETE BLOCKS 17 & 30						1, REQ	1. REQUISITION NO.		PAGE 1	OF 4	
2. CO TRACT NO. CS-33F- 3. AWARD/EFFECTIVE D 3-0016R 12/17/2004		ATE 4. OF		5. SOLICITATION NUMBER FBGT-RK-040001-B		6. SOLICITATION ISSUE DATE 03/24/04					
LICITATI	LICITATION a. NAME FBG Contracting Division		vision	лс			b. TELEPHONE NO. (No collect calls) 703.605-5616		8. OFFER DUE DATE/LOCAL TIME N/A - Open Continuously		
9. ISSUED BY CODE GSA/FSS/FBG 1901 S. Bell St., Room 812 Arlington, VA 22202				☐ UNREST	10. THIS ACQUISITION IS  UNRESTRICTED  SET ASIDE: % FOR SMALL BUSINESS			11, DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED X SEE SCHEDULE		12. DISCOUNT TERMS	
SUBMIT OFFERS TO: GSA, FSS, FBG				□ SMA	SMALL DISADV. BUSINESS			THIS CONTRACT IS A		ORDER 5 (15 CFR 700)	
				□ 8(A)		3b. RATING		(13 CFK 700)			
				SIC: Vario	ous	1		HOD OF SOLICITATION		⊠ RFP	
15. DELIVER TO CODE AS SHOWN ON INDIVIDUAL DELIVERY/TASK ORDERS				_	16. ADMINISTERED BY SEE BLOCK 9  CODE						
17a. CONTRACTOR OFFEROR US Travel Alaska, LI 1415 East Tudor Roa Anchorage, AK 9956 ARC/IATAN #02591	.C. d, STE 102	FACILITY			ENT WILL BE M OWN ON INDIVI		ELIVER	Y/TASK ORDERS		CODE	
Telephone No.		51-2434									
OFFER		S DIFFERENT AND PUT SUCE	A ADDRESS IN	18b, SUBMI	18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a UNLESS BLOCK BELOW IS CHECKED ☐ SEE ADDENDUM						
19. ITEM NO.	20. SCHEDULE O	F SUPPLIES/SERVICES			21. QUANTITY	22. UN		23. UNIT PRICE	24 Al	MOUNT	
	Service	99-2, Travel Agent Services/T	nt Center								
25. ACCOUNTING	AND APPROPRI	ATION DATA						26. TOTAL AWARI	D AMOUN	T (For Govt. Use Only)	
27b. CONTRAC	CT/PURCHASE C TOR IS REQUIR OFFICE, CONTRA	RATES BY REFERENCE FAR RDER INCORPORATES BY R RED TO SIGN THIS DOCUM ACTOR AGREES TO FURNISH ED ABOVE AND ON ANY A	EFERENCE FAR S MENT AND RETU I AND DELIVER	52,212-4, FAR 52  JRN <u>2</u> COP  ALL ITEMS SET	212-5 IS ATTAC	AWAR DATEI	D OF	CONTRACT: REFE	OT ATTAC RENCE _ OFFER ON		
TERMS AN	D CONDITIONS	SPECIFIED HEREIN.				HEREI	N, IS AC	CEPTED AS TO ITEM	S:		
10a. SIGNAJTURE OF OFFEROR/CONTRACTOR				,	31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER)						
30b. NAME AND TITLE OF SIGNER (TYPE OR PRINT)  30c. DATE SIGNE					31b. NAME OF CONTRACTING OFFICER (TYPE OR PRINT)  Brenda E. Samuels					lc. DATE SIGNED  12/17/04	
Mark Eliason 12/17/04  32a. QUANTITY IN COLUMN 21 HAS BEEN			3	33. SHIP NUMBER 34. VOUCHER NUMBER			R 3	5. AMOUNT VERIFIED CORRECT FOR			
RECEIVED INSPECTED CONTRACT, EXCEPT AS NOTE				OTED [	36, PAYMENT	PART	RTIAL			37. CHECK NUMBER	
32b. SIGNATURE OF AUTHORIZED GOVT REPRESENTATIVE 32c. DATE				COMPLETE PARTIAL  38. S/R ACCOUNT NO.  39. S/R VOUCHER NO.  42a. RECEIVED BY (Print)		1					
			L						40. PAID BY		
		IT IS CORRECT AND PRO	OPER FOR PAY	MENT	12a. RECEIVED						
					42c. DATE REC'D (FY/MM/DD)				ERS		
ZED FOI	R LOCAL REPRO	DUCTION SEE	REVERSE FOR O	MB CONTROL				Ś	CANDARI	FORM 1449 (10-95)	
Computer General			UMBER AND PAR		DEN STATEME	NT				ed by GSA - FAR (48 CFR) 5	



## ATTACHMENT 6 – COVER PAGE TO OFFER

Offeror's Name (include a Doing Business As (DBA) if applicable):

USTRAVEL ALASKA LLC

Offeror's Address: 1415 East Tudor Road, Ste. 102, Anchorage, AK 99507 **Business Size/Designation** (check one):  $\square$  8(a) ☐ Small Disadvantaged ☐ Small Business ☐ Woman Owned Small Business ☐ Veteran Owned Small Business Service Disabled Veteran Owned Small Business X Large Business ☐ Woman Owned Large Business **DUNS Number:** 931280069 **TIN Number:** 911834038 Each Authorized Negotiator's Name, Title, Phone and Fax Numbers, and E-mail Address: **Mark Eliason** Theresa Imlach President/Owner **Vice-President of Account Management** Phone: 907-561-2434 Phone: 907-786-0116 Fax: 907-786-0180 Fax: 907-786-0180 Email: meliason@ustravelak.com Email: timlach@ustravelak.com **Security Clearances:** The contractor has personnel with current security clearances or has personnel with inactive clearances eligible for reinstatement. X The contractor has no personnel with security clearances (current or inactive) Please check the appropriate NAICS/SIC code below: NAICS 541618 NAICS 541510 X NAICS 561599 X **Special Item Number(s) (SINs) Offering** (check all that apply): ☐ SIN 599-1 X SIN 599-2 ☐ SIN 599-99

Aggregate Estimated Annual Sales Under the Resultant Contract (in dollars): \$16 million

Basis for Estimated Annual Sales: USTravel currently handles approximately 8 million dollars in Federal Business in Alaska. We plan to at minimum double that volume under the new Travel Solutions Solicitation by expanding our services in the Pacific Northwest region where we currently have staffed full service locations.

## **CERTIFICATION**

I hereby certify that I have not made any changes to the terms and conditions of the Request For Proposal Number FBGT-RK-040001-B, Refresh 1, and I represent, to the best of my knowledge and belief, that the information included in my offer is complete, accurate, and true.

Signature

Printed Name: Mark Eliason

Email Address: meliason@ustravelak.com

Marks alianon

7-24-04

Date

Title: President/Owner

Phone: 907-561-2434



## **Customer Information:**

## 1a. AWARDED SPECIAL ITEM NUMBERS:

SIN 599-2 Travel Agent Services & Travel Management Center Services, and SIN 599-1000 Contract Support Items.

Section III USTravel Pricing SIN 599-2 Soliciation No. FBGT-RK-040001-B

SIN	Description	Transaction Type	Transaction Unit Price
599-2	Self Service Domestic w/Air and/or Rail Travel On-line Booking Tool, Light Touch (With lodging and/or car rental)	Trans. A	\$7.50
599-2	Self Service International w/Air and/or Rail Travel On-line Booking Tool, Light Touch (With lodging and/or car rental)	Trans. A	\$7.50
599-2	Self Service Domestic w/Air and/or Rail Travel On-line Booking Tool, Light Touch (With lodging and/or car rental)	Trans. B	\$7.50
599-2	Self Service International w/Air and/or Rail Travel On-line Booking Tool, Light Touch (With lodging and/or car rental)	Trans. B	\$7.50
599-2	Full Service Domestic w/Air and/or Rail Travel (With lodging and/or car rental)	Trans. A	\$29.00
599-2	Full Service International w/Air and/or Rail Travel (With lodging and/or car rental)	Trans. A	\$40.00
599-2	Full Service Domestic w/Air and/or Rail Travel (With lodging and/or car rental)	Trans. B	\$10.00
599-2	Full Service International w/Air and/or Rail Travel (With lodging and/or car rental)	Trans. B	\$10.00
599-2	Alaskan Marine Highway Booking (reservation, booking and vouchering for ferry service in AK only)	Trans. B	\$20.00
599-2	Full Service Dedicated Agent On-Site (Domestic & International, Air, lodging and/or car rental)	Trans. A	\$38.00
599-2	eTS Fulfillment Domestic or International w/o Air and/or Rail (Lodging and/or rental car only)	Trans. B	\$6.00
599-2	eTS Fulfillment Domestic or International w/o Air and/or Rail (with lodging and/or rental car, light touch)	Trans. A	\$6.50
Notes:	Domestic includes travel to Canada, Mexico and Caribbean Option years: subject to the governing economic price adjustment clause Airline improsed paper ticket or pre-paid fees will be passed on to the client Fees include staff labor and management		

Section III USTravel Pricing SIN 599-1000 Soliciation No. FBGT-RK-040001-B

SIN	Description	Transaction Unit Price
599-1000	U.S. Mail Certified Delivery	\$2.50
599-1000	Express Delivery Domestic	\$10.00
599-1000	Express Delivery International	Cost
599-1000	Courier Delivery per Delivery	\$20.00
599-1000	Emergency After Hours Service Per Call	\$15.00
599-1000	Frequent Flyer Mileage Program Reservations with coupon	\$50.00
599-1000	Meeting & Conference Planning Services	\$50.00
599-1000	Dedicated Account Management	No Charge
599-1000	Direct Access to On-line reporting	No Charge
599-1000	Automated Tracking/Refund or Unused E-Tickets	No Charge
599-1000	Customized/Ad Hoc Assistance	No Charge
599-1000	Vis and Passport Assistance	No Charge
599-1000	Annuallyy Account Reviews	No Charge
599-1000	Credit Card Reconciliation	No Charge
599-1000	Custom Online Traveler Profile System	No Charge

- 1b. Credit Card Reconciliation
- 1c. N/A
- 2. Minimum Order: \$50
- 3. Maximum Order: SIN 599-2 & 599-1000: \$1,000,000 per SIN.
- 4. Geographic coverage: CONUS, AK, HI
- 5. Points of production: Please reference Catalog Cover Page for all USTravel locations.
- 6. Discount from list prices or statement of net price: N/A
- 7. Quantity discounts: N/A or negotiated depending on size of contract
- 8. PROMPT PAYMENT DISCOUNT: None
- 9a. Government purchase cards accepted below micro purchase level
- 9b. Government purchase cards accepted below micro purchase level
- 10. Foreign Items: N/A
- 11a. Time of delivery: 0 Days award to completion

## 11b/c/d.

U.S. Mail Certified Delivery \$2.50
Express Delivery Domestic \$10.00
Express Delivery International Cost
Courier Delivery per Delivery \$20.00

- 12. F.O.B. points: CONUS, AK, HI
- 13a. USTravel 999 East Tudor Road, Suite 200 Anchorage, AK 99503 www. Ustravel.us

13b. Authorized users may place the order directly under the established GSA Schedule BPA when the need for the supply or service arises. Since a best value selection is made when the single BPA is established, the authorized users do not need to make a separate best value selection for each order under BPA.

## 14. Payment Address:

Electronic: First National Bank Alaska Routing Number 125200060

For future credit to USTravel Account Number 15138100

Checks: USTravel Attn: Mary Licata P.O. Box 92310

Anchorage, AK 99509-2310

15. Warranty Provision: N/A

16. Export packaging charges: N/A

17. Terms and conditions of government purchase card acceptance: N/A

18. Terms and conditions of rental, maintenance and repair: N/A

19. Terms and conditions of installation: N/A

20. Terms and conditions of repair parts: N/A

20a. Terms and conditions of any other parts: N/A

## 21. List of services:

599 2 Travel Agent Services: Commercial services for the provision of travel agent services which includes, but not limited to: travel arrangement, reservation, ticketing and traveler support for air, rail, lodging, car rental and ancillary services, which includes arrangement, booking, ticketing, business services, delivery services, destination services, documentation, frequent flyer and loyalty programs, help desk, international services, invoicing, reconciliation, profile management, quality control, and reporting.

599 10000 Contract Support Items: This special item number includes products and services used in direct support of the services solicited under this schedule. Typical contract support items may include photocopies of studies, survey assessment tools, publications, training materials, satellite ticket printers, courier or delivery of tickets or other documents. Specific to travel agent services, this may include customized reporting, paper ticket processing services, booking engine fees, etc. This SIN can be used in tandem with another SIN under the schedule

22. List of Participating dealers: N/A

23. Preventative maintenance: N/A

24a. Special attributes: N/A 24b. N/A

25. DUNS Number: 931280069

26. Notification regarding registration in Central Contractor Registration (CCR) database: Current through 5/05/2011.